

Company Profiles on Business Services

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COMPANY PROFILE: 1

Company Name:

ACS Consultants

About the Company:

ACS Consultants is a corporate recruitment agency that helps employers find qualified candidates to fill full-time recruitments in pan India. The company places candidates in management, sales & marketing, accounting & finance, teaching, banks etc. The company's clients include ITC Ltd, PepsiCo India Holding, Godrej, JK Lakshmi Cement Ltd, Lafarge Cement India Ltd, Ultratech Cement Ltd, HDB Financial, Hindware, Berger Paints India Ltd etc.

- Headquarters: Jaipur, India
- Founded: N/A
- Key people: N/A

List of Products/Services:

Corporate recruitment

Competitors:

Randstad, Manpower

COMPANY PROFILE: 2

Company Name: **Arth Design Build**

About the Company: As architects, designers, planners, and consultants, Arth Design-Build, is engaged in concept design, design development, consultant participation, construction documentation, tendering process. The company oversees the complete construction process.

- Headquarters: Hyderabad
- Founded: 2012
- Key people: Thumu Karthik

List of Products/Services: Architectural Services, Interior Designing, Project Management, Construction Management, and BIM

Competitors: Genesis, FHD, NA Architects

COMPANY PROFILE: 3

Company Name:	Aurobindo Realty & Infrastructure
About the Company:	Aurobindo Realty & Infrastructure Ltd. is an infrastructure and realty company with a thorough experience in the field of project management, construction technology, and real estate industry. • Headquarters: Hyderabad • Founded: 2016 • Key people: Ravindra Kumar VJ, CEO
List of Products/Services:	Hospitality, Retail, Commercial Buildings, and Residential Buildings
Competitors:	Phoenix Group, Aparna Constructions

COMPANY PROFILE: 4

Company Name:	Awfis Space Solutions
About the Company:	Awfis provides virtual offices, mobility solutions and physical office spaces. Awfis centres are fully serviced and well-equipped with a tech enabled physical environment, available anytime, anywhere, without any monetary long term commitment. • Headquarters: New Delhi • Founded: 2015 • Key people: Amit Ramani, Founder
List of Products/Services:	Co-working spaces, Community, Office Spaces, Real Estate Technology, Start-up facilitator, Business Centre, Commercial Office, Meeting Rooms, Virtual Office, Commercial Real Estate, Collaboration, Shared office space, entrepreneur, Workspace, Workspace solutions.
Competitors:	91 Springboard, WeWork, The Hive etc

COMPANY PROFILE: 5

Company Name:	BYJU'S (Think and Learn Private Ltd.)
About the Company:	BYJU'S - The Learning App is the common brand name for Think and Learn Private Ltd., a Bangalore-based educational technology (edtech) and online tutoring firm. Their main product is a mobile app named BYJU'S-The Learning App launched in August 2015. It provides educational content mainly to school students from class 1 to 12 (primary to higher secondary level education). The company trains students for examinations in India such as IIT-JEE, NEET, CAT, IAS as well as for international examinations such as GRE and GMAT. In 2018, the company earned revenues of Rs. 5,200 million. • Headquarters: Bengaluru • Founded: 2011 • Key people: Byju Raveendran
List of Products/Services:	Edtech, Distance education, m-learning
Competitors:	mycbseguide, Meritnation

COMPANY PROFILE: 6

Company Name:

Careers360

About the Company:

Careers360 is a data enabled and technology driven education products and services company. Careers360 seamlessly integrates millions of student and institutional data points with user generated preferences of its 15 million plus monthly visitors to build sophisticated prediction and recommendation products to enable students explore and achieve career plans based on their interests and abilities.

- Headquarters: New Delhi
- Founded: 2008
- Key people: Rajesh Jain, Founder

List of Products/Services:

Education counselling

Competitors:

Collegedunia

COMPANY PROFILE: 7

Company Name:

CBRE South Asia

About the Company:

CBRE offers a broad range of integrated services, including facilities, transaction and project management; property management; investment management; appraisal and valuation; property leasing; strategic consulting; property sales; mortgage services and development services. In 2018, the company earned revenues of \$21.3 billion.

- Headquarters: Los Angeles, CA
- Founded: 1906
- Key people: Willian Concannon, Global CEO

List of Products/Services:

Commercial Real Estate Services, Consulting Services, Valuations & Advisory, Retail Services, Industrial Services, Project Management, Agency & Brokerage Services, Facilities Management, Asset Services, Corporate Services, Research and Consulting, and Capital Markets

Competitors:

Jones Lang LaSalle Incorporated, Cushman & Wakefield Inc

COMPANY PROFILE: 8

Company Name: **DHL Logistics**

About the Company: DHL Supply Chain is a division of Deutsche Post DHL and is affiliated with DHL Express. DHL Supply Chain offers specialist, proven expertise within the Automotive, Consumer, Chemicals, Energy, Engineering & Manufacturing, Life Sciences & Healthcare, Retail and Technology sectors.

- Headquarters: Bonn, Germany
- Founded: 1969
- Key people: John Gilbert, CEO

List of Products/Services: Parcel & Document Shipping, Freight Shipping, Technology Platform Integration

Competitors: FedEx, United Parcel Service

COMPANY PROFILE: 9

Company Name:

Endeavor Careers

About the Company:

Endeavor is an educational company offering coaching for CAT, state MBA entrance exams, GRE and GMAT and Law entrance exams. The company offers both classroom and online courses. The company has branches in Gujarat, Maharashtra, Rajasthan, Madhya Pradesh, Uttar Pradesh, Karnataka, Odisha and New Delhi.

- Headquarters: Ahmedabad, Gujarat
- Founded: 2005
- Key people: Vivek Tuteja, Founder

List of Products/Services:

Classroom courses and online courses

Competitors:

BYJUs, TIME, Career Launcher

COMPANY PROFILE: 10

Company Name: **iB Hubs**

About the Company: iB Hubs is committed to making India one of the global leaders by nurturing startups to build world-class products in advanced technologies that impact the lives of billions. The company provides end-to-end assistance to startups to develop them into global companies, nurture youngsters into entrepreneurs and create awareness among youth in advanced technologies. The company established 45 hubs in 5 countries so far, including India, UK, Australia, Singapore and Dubai.

- Headquarters: Gurugram
- Founded: 2016
- Key people: Mr. S Vijaya Kumar, Mentor

List of Products/Services: Incubation, Acceleration, Venturing, End-to-End Assistance, Youth Empowerment, Startups, Technology, and Trainings

Competitors: Chaturideas, Srijan Capital, Veddis Ventures

COMPANY PROFILE: 11

Company Name:

InBody

About the Company:

InBody offers products that provides a person's body composition analysis. The company's body composition analyzers use advanced technology such as DSM-BIA (Direct Segmental Measurement Bioelectric Impedance Analysis) as well as the 8-Point Tactile Electrode System to precisely analyze a human body and give important insights about a person's overall body health.

- Headquarters: Mumbai
- Founded: 2016
- Key people: Kenneth Cha, MD

List of Products/Services:

Medical devices

Competitors:

AURA Devices, ONESOFTDIGM Co. Ltd.

COMPANY PROFILE: 12

Company Name:

Jones Lang LaSalle

About the Company:

Jones Lang LaSalle Incorporated or JLL is a commercial real estate services firm. It is the second-largest company of its kind in the world, smaller only than CBRE Group. The company is ranked 189th on the Fortune 500.

The company's headquarters are located in the Aon Center in Chicago, with an operational remit covering the Americas regional market. Regional headquarters are in London (covering the Europe, the Middle East and Africa markets), Singapore (covering the Asia Pacific market) and Moscow (covering Russia and the CIS markets). The company has over 300 offices worldwide in 80 countries.

- Founded: 1783
- Founder: Richard Winstanley
- Headquarters: USA
- Area served: Worldwide
- Key people: Sheila A. Penrose, Chairman; Christian Ulbrich, President & CEO; Stephanie Plaines, CFO
- Type: Public Company
- Number of employees: 88,000 (2019)
- Market capitalization: \$7.54 billion
- Revenue: Increase \$16.318 billion (2018)
- Net income: Increase \$0.491 billion (2018)
- Total assets: Increase \$10.025 billion (2018)
- Total equity: Increase \$3.6915 billion (2018)

List of Products/Services:

Facility management, Real estate development, Leasing, Capital markets, LaSalle Investment Management

Competitors:

CBRE, Knight Frank India, Cushman & Wakefield, ANAROCK

COMPANY PROFILE: 13

Company Name: **K 12 Techno Services**

About the Company: K12 Techno Services Pvt. Ltd. is a Private Company incorporated under the provisions of The Companies Act, 1956. The Company was incorporated in the year 2010 and has its registered office at Bangalore. The Company is a Professionally Managed Company. Sequoia Capital and Navneet Learning LLP are the investors of the Company.

- Headquarters: Bangalore, Karnataka, India
- Type: Privately Held
- Founded: 2012
- Company size: 501-1,000 employees
- Revenue: \$11.2 million

List of Products/Services: Transport Support, School Property Management, Training & Workshops At Schools, Technology Solutions, Administrative Solutions, Recruitment, Payroll, Repairs & Maintenance, School Redesign & Infrastructure, Accounting Records Management, Partner & Vendor Management, Assessment Solutions, Teacher Solutions, Marketing Solutions, Event Management, Parent Management, Student Management, Safety & Security Solutions, Housekeeping

Competitors: Everonn Education Limited., Educomp Solutions Ltd., People Combine., MT Educare Ltd., Classteacher Learning Systems., Plancess EduSolutions Pvt. Ltd., Applect Learning Systems Pvt. Ltd., Next Education India Pvt Ltd.

COMPANY PROFILE: 14

Company Name:

Kale Logistics

About the Company:

Kale Logistics Solutions , a trusted IT Logistics partner for fortune 500 companies is focused on providing cutting edge technology solutions to the Global Logistics and Supply Chain network. Its wide portfolio of solutions comprising enterprise ERP systems and community platforms is transforming businesses of more than 500 customers worldwide. Kale has been awarded several industry accolades for its innovative solutions in the Logistics Industry.

- Company size: 51-200 employees
- Headquarters: Mumbai Area- Thane, Maharashtra, India
- Type: Privately Held
- Founded: 2010
- Revenue: \$11.2 million
- Company size: 51-200 employees
- Type: Privately Held

List of Products/Services:

Community Platforms-Cargo Community System, Airport Cargo Management System, Web Based IT Solutions for Freight Forwarding & 3PL, Web Based IT Solutions for CFS/ICD, Warehousing & Distribution Management System, Transportation & Fleet Management, single window, and trade facilitation

Competitors:

ALS Logistics Solutions, Beumer Group, CHAMP Cargosystems, CIMC Group, Daifuku, IBS Software Solutions, Siemens AG, Unisys Corporation, Vanderlande Industries

COMPANY PROFILE: 15

Company Name:

Monster India

About the Company:

Monster India is headquartered in Hyderabad, and has presence in 17 other cities of India viz., Mumbai, Delhi, Bangalore, Chennai, Pune, Kolkata, Ahmedabad, Baroda, Surat, Indore, Chandigarh, Lucknow, Jaipur, Coimbatore, Vizag, Trivandrum and Cochin.

The Indian Air Force Placement Cell (IAFPC) and the Indian Navy Placement Agency (INPA) selected Monster India for a collaboration to provide a robust platform to assist retired and shortly retiring Air and Navy Warriors seek suitable second career opportunities in the corporate world.

Monster also initiated 'Rozgarduniya.com' - a job portal exclusively for jobseekers in rural India to enable employers in corporate India to connect with rural talent, thus removing the traditional barriers they face in this process.

- Company size: 501-1,000 employees
- Headquarters: Gurugram,
- Type: Public Company
- Revenue: \$600 million

List of Products/Services:

Talent Management, Recruitment,, Recruitment Process Outsourcing, Career Transition, Recruiting, and Hiring

Competitors:

Jobs.com, TimesJobs.com, Workopolis, TipTopJob Ltd, Jobs DB Inc, CareerBuilder, Naukri.com

COMPANY PROFILE: 16

Company Name:	NephroPlus
About the Company:	Started in 2010, NephroPlus is India's largest network of dialysis centres. One of the primary goals of NephroPlus is to remind, enable and make sure that dialysis patients lead a life as close to normal as possible. • Company size: 1,001-5,000 employees • Headquarters: Hyderabad, Telangana, India • Type: Privately Held • Founded: 2010
List of Products/Services:	Dialysis Centres, Kidney Treatment, Hemodialysis & Peritoneal Dialysis, AV Fistula Surgeries, and Kidney Transplant Coordination
Competitors:	Renal Ventures Management LLC, Apex Kidney Care, Sparsh Nephrocare, DSI Corp, U.S. Renal Care Inc, Affiliated Dialysis Centers LLC, DaVita Inc, American Renal Associates Holdings, Inc.

COMPANY PROFILE: 17

Company Name:	Novartis Healthcare
About the Company:	Novartis Healthcare Private Limited is a biotechnology company based out of G-204, Sumangal, G-Wing, Veena Nagar Phase-2, Mulund (West), Mumbai, Maharashtra, India. • Company size: 51-200 employees • Headquarters: Mumbai, Maharashtra, India • Revenue: \$11.8 million
List of Products/Services:	Generic, over the counter (OTC), pharmaceuticals. Novartis products treat and prevent a range of diseases and conditions from hypertension and cancer to cataracts and migraines.
Competitors:	GSK Pharmaceuticals, Sun Pharma, Dr Reddys

COMPANY PROFILE: 18

Company Name: Ocean Sparkle

About the Company: Ocean Sparkle Limited (OSL) is engaged in the business of providing professionalised service of Comprehensive Port Operation and Management, envisioned to:

Fulfill the need for qualitative and efficient Port Infrastructure Operations and Management in India

Capitalize on the opportunities evolving from privatization of the Port Infrastructure Sector in India

- Company size: 1,001-5,000 employees
- Headquarters: Hyderabad, TS, India
- Type: Privately Held
- Founded: 1995
- Revenue: \$10 million

List of Products/Services: Port Operations and Management

Competitors: Allcargo Global Logistics Ltd., Samson Maritime Ltd, Global Offshore Services Ltd and ABG FPSO Pvt. Ltd.

COMPANY PROFILE: 19

Company Name:

Odd Jobs India

About the Company:

Odd Jobs India Pvt. Ltd is one of the prominent distributors of Architectural & Interior Designing Products in Telengana and Andhra Pradesh. We Provide Solutions to Corporate offices,government headquarters and residential complexes.

- Company size: 11-50 employees
- Headquarters: Hyderabad, India
- Type: Privately Held
- Founded: 2013
- Revenue: \$4 million

List of Products/Services:

Armstrong Mineral Fibre Ceiling, Armstrong Acoustic Wall Panelling, Armstrong Metallic Baffle, DuPont Corian & Montelli Solid Surfaces, 3M Sun Control & Safety Films, 3M Matting Solutions, and PHILIPS Office Lighting Solutions

Competitors:

Vivid Design Studio India Pvt Ltd, Raj Architects & Interior Designers

COMPANY PROFILE: 20

Company Name: **Phoenix Group**

About the Company: Phoenix is a corporate conglomerate with business interests in Realty, Automobiles, Power and Mining. The company is based in Hyderabad.

- Founded: 1905
- Headquarters: Mumbai, India
- Type: Privately Held

List of Products/Services: Real Estate, Power, Mining, Hotels

Competitors: Aparna Constructions, Mantri Group, Kalpataru Group, Prestige Group

COMPANY PROFILE: 21

Company Name: **Shubhashray Housing India**

About the Company: It is a socially relevant venture focused on implementing affordable housing and holistic community solutions. Shubhashray - has been recognized by the Clinton Global Initiative, an organization established by Bill Clinton that has awarded Ashray the CGI Commitment Certificate.

- Company size: 51-200 employees
- Type: Privately Held
- Founded: 2010
- Revenue: \$5.4 million

List of Products/Services: Real Estate

Competitors: Brick Eagle Group, Xrbia Developers

COMPANY PROFILE: 22

Company Name:

Square Yards

About the Company:

Square Yards is India's largest proptech/fintech player; an O2O transaction and aggregator platform for both real estate and mortgages. In only 4 years since inception, Square Yards has scaled to ~2000 people and presence across 10+ countries and 30+ cities.

Backed by partnerships with more than 500+ developers across the globe, Square Yards now helps transact 10,000+ transactions worth USD500mn+ every year in Indian and Global realty projects.

- Company size: 1,001-5,000 employees
- Headquarters: Gurugram, Haryana, India
- Type: Privately Held
- Founded: 2013
- Founder(s): Tanuj Shori, Kanika Gupta Shori
- CEO: Tanuj Shori
- Revenue: \$23 million

List of Products/Services:

Portfolio Management, Client focussed Approach, Professional and Fair Advice, Zero Brokerage, Market Research, Wealth Building, E-Commerce, proptech, and Fintech

Competitors:

Prop Tiger, IndiaProperty.com, PropLadder Realty Pvt. Ltd, Housing, 123 Startup Ventures Pvt. Ltd., Mumbai Property Exchange Pvt Ltd, Zoom Information, Inc.

COMPANY PROFILE: 23

Company Name: TalentSprint

About the Company: TalentSprint brings high-end and deep-tech education to aspiring and experienced professionals. It partners with world class academic institutions and global corporations to develop and offer disruptive programs. TalentSprint's hybrid platform delivers unique onsite and online experiences that help build cutting-edge expertise, for today and tomorrow.

- Company size: 201-500 employees
- Headquarters: Hyderabad, Telengana
- Type: Privately Held
- Revenue: \$22 million

List of Products/Services: Experiential learning programs

Competitors: CRBtech, IACM SmartLearn Ltd., IIHT Limited, Skills Training UK Ltd, TIB Academy, Sutra Services Private Limited, Imarticus, Bolton College

COMPANY PROFILE: 24

Company Name: TechnipFMC

About the Company: TechnipFMC is a global leader in subsea, onshore/offshore and surface projects. With our proprietary technologies and production systems, integrated expertise, and comprehensive solutions, it is transforming its clients' project economics.

- Type: Public Company
- Founded: 2017
- Number of employees: 37,000
- Key people: Thierry Pilenko (Executive Chairman), Douglas Pferdehirt (CEO)
- Revenue: US\$13 billion
- Market capitalization: \$12.34 billion

List of Products/Services: Subsea, Onshore - Offshore, Surface Technologies

Competitors: Dril-Quip Inc, Aker Solutions companies, JBT Corporation, Baker Hughes Inc., FMC Corporation, National Oilwell Varco Inc, Wood Group PLC, Weatherford International Ltd

COMPANY PROFILE: 25

Company Name:

Workruit

About the Company:

Workruit is a new era mobile app that uses machine learning to eliminate manual screening process. Workruit aims at making hiring faster, organized and effortless for both applicants and employers.

The time taken for the hiring process is reduced by half since Workruit sifts the applicants using data analytics and displays only relevant profiles. The recruiter can just swipe right on desired applicant, match and chat with them instantly using in-app messenger. One can also schedule interviews without drafting tedious mails.

- Company size: 11-50 employees
- Headquarters: Hyderabad, Telangana
- Type: Privately Held
- Founded: 2016

List of Products/Services:

Apps for Job Search, Recruiting, Talent, Mobile, and Human Resources

Competitors:

Zing HR, Zoho People